

## **COMPANY PRESENTATION**

Milan, December 3rd 2025















# GROUP HIGHLIGHTS & STRATEGY

#### **BOLOGNA AIRPORT MAIN CHARACTERISTICS**

With 10.8 million passengers in FY 2024, it ranks 5<sup>th</sup> among Italian airports for global connectivity\*

#### **★ FOUNDATION**

of Aeroporto Civile di Bologna, soon replaced by the **Azienda Speciale per** l'Aeroporto di Bologna (ASAB)

## ★ ADB AS SOLE | OPERATOR

«Aeroporto G. Marconi di Bologna» (AdB) nominated as sole operator of the airport of Bologna

## ★ TERMINAL RENOVATION

increase in airport capacity and expansion of shopping area to allow smoother passenger flows

#### **NET ZERO**

Commitment to reach Net Zero Carbon emissions by 2050



#### **FIRST FLIGHT**

from Bologna on September 4th, 1933

## ASAB ENTRUSTED BY ITALIAN GOV'T

with management and development of the airport for a period of 20 years

## AIRPORT CONCESSION UNTIL 2046

granted by ENAC (Italian National Civil Aviation Authority).

**Runway Extension** with intercontinental and low-cost flights operating from the airport

In 2020 the duration of airport concession was extended by two years from 2044 to 2046, given the drastic drop in traffic due to COVID-19.

#### **PUBLIC LISTING**

on Borsa Italiana - STAR

¥ segment

## CO-ORDINATED AIRPORT

starting from WS24-25





#### **CATCHMENT AREA**

Bologna airport's demand attracts passengers from 20 Italian provinces, with a higher GDP than Italian and European comparable cities and with a strong entrepreneurial spirit





20 **ITALIAN PROVINCES** 

10.9 **MILLION RESIDENTS** 

18% **OF TOTAL ITALIAN POPULATION** 

**HIGH SPEED RAIL NETWORKS** 

#### **BOLOGNA-FLORENCE**



34 minutes 71 trains/day

#### **BOLOGNA-VERONA**



12 trains/day

#### **BOLOGNA-MILAN**



60 minutes 66 trains/day

#### **BOLOGNA-VENICE**



1 h 25 minutes

#### **BOLOGNA-ROME**



1 h 53 minutes

#### **COMPANIES OPERATING IN KEY SECTORS**



FOOD









MaxMara **FURLA** MARELLA **LIU-JO** sengio nossi











MOTOR













Bologna Fiere

4° BOLOGNA

375,000 sqm

#### **CLEAR AND WELL-DEFINED STRATEGY**

Our strategic ambition and long term approach



#### TO BETHE IDEAL GATEWAY FOR ITALY

UNIQUE PASSENGER EXPERIENCE

The route development opportunities together with the ground transport net

The route development opportunities together with the ground transport network expansion could make Bologna Airport an ideal air to ground gateway not only for outgoing but also for incoming passengers and accessibility

TO ENHANCE CONNECTIVITY AND CARE FOR A

Bologna Airport to be recognized by passengers as an ideal gateway thanks to its rich destination network, the ease of access from the wider region and the high quality of its facilities and services



**VISION** 



#### **MAXIMISE FINANCIAL PERFORMANCE**

#### PERFORMING AND SUSTAINABLE CORPORATION





#### CONNECT

- Expand destination network and frequency
  - Increase long haul route 🧡
  - Expand catchment area 🤫
    - Improve accessibility 🛪



#### **DEVELOP**

- Optimise and expand existing infrastructures
- Develop competitive car parking
  - Maximise commercial opportunities



#### **EXPERIENCE**

- Passenger flow improvement and optimization
  - Digitalization 😽
- Positive passenger experience >
  - Excellent and characteristic



#### ARE

- Environmental and social sustainability
- People and organization development
  - Engaged airport community





#### WELL BALANCED MULTISERVICE BUSINESS MODEL

Aviation and Non Aviation business – mix of B2B and B2C



**BU AVIATION\*** 

60% / 30%\ OF REVENUES OF EBITDA







30,000 passengers on average per day



115+ destinations, mostly international



**200+ flights per day** to allow world and regional, business and leisure destinations at hand



**50+ carriers** to ensure a well balanced mix of network, regional and low cost carriers



LOW COST AND REGIONAL CARRIERS





**REGULATED CHARGES** 

B<sub>2</sub>B

Customers:

Carriers, Other operators (e.g. handlers)



5,000 parking slots

**BU NON AVIATION\*** 



4,000 sqm commercial area with more than 30 shops



12 car rental companies, Marconi Business Lounge



Rented spaces: 75,000 sqm indoor & 30,000 sqm outdoor

**NON REGULATED REVENUES** 

B2B&

Customers:

B<sub>2</sub>C

Passengers, Retailers, Car Rentals



#### **BOLOGNA AIRPORT'S SHAREHOLDERS**

Bologna Chamber of Commerce and Mundys SpA are the major shareholders of company's capital



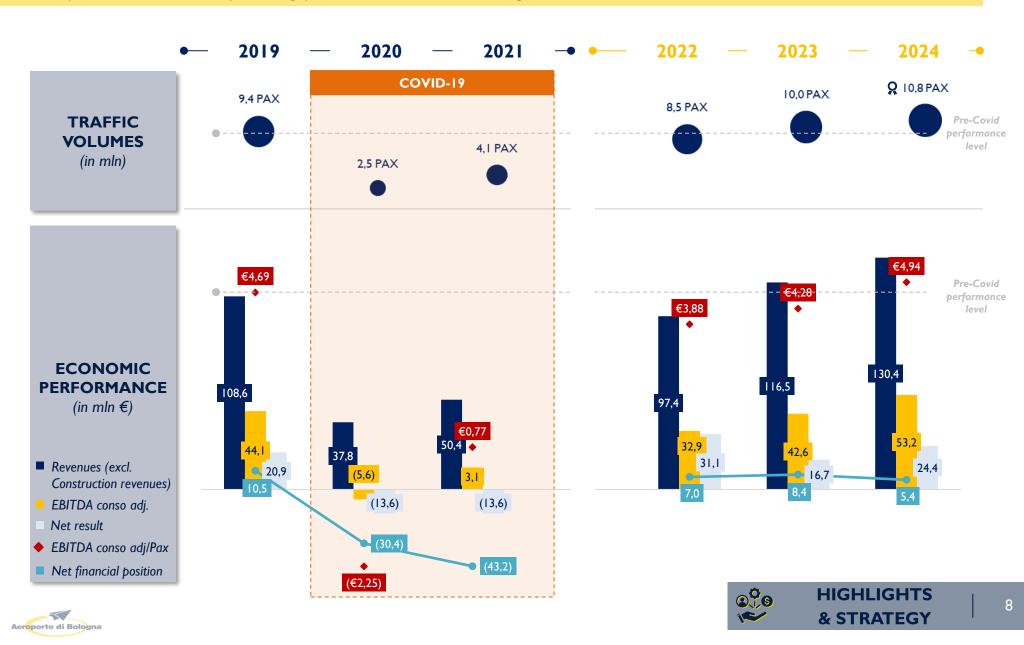
Bologna Chamber of Commerce and Mundys SpA are the major shareholders of company's capital, with respectively about 44% and 29% of AdB SpA shares.

Other public shareholders own about 15% of AdB's capital, while the remaining 12% consists of free float owned by both institutional and retail investors.

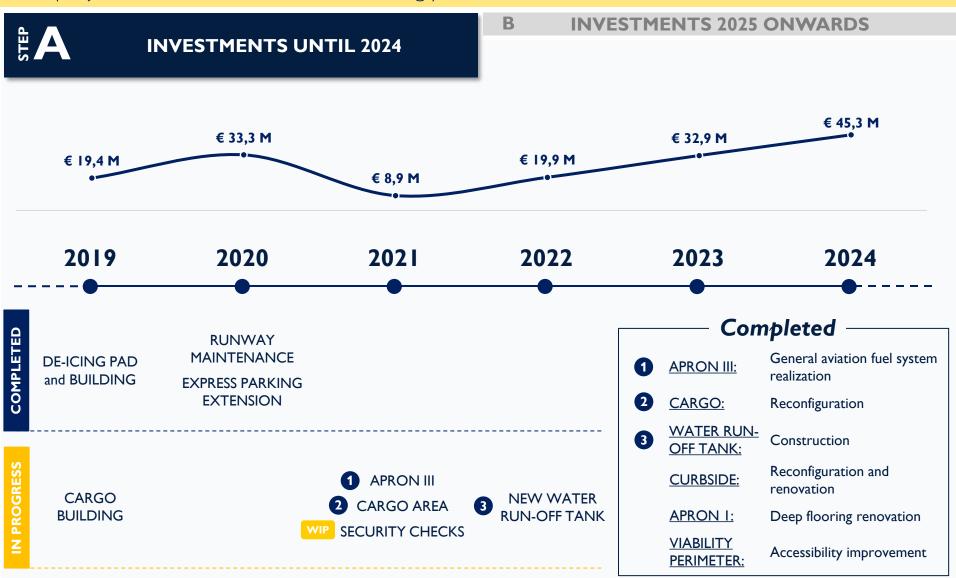


#### **ADB'S PERFORMANCE THROUGH THE YEARS**

Despite Covid-19, improving performances were registered between 2022 and 2024



Main projects since 2019 and in the following years





How the airport is changing

A INVESTMENTS UNTIL 2024

B

**INVESTMENTS 2025 ONWARDS** 

2025

2026

**BEYOND** 2026

COMPLETED

#### 1 SECURITY AND PASSPORTS CONTROLS Technology and ambience upgrade



## MULTI-LEVEL CAR PARK (FIRST BLOCK) Brand new multi-storey car park realization

MULTI-LEVEL CAR PARK (SECOND BLOCK)

#### **TERMINAL EXPANSION**



## 3

## SCHENGEN AREA RENOVATION Expansion of Schengen departures area with passengers flow optimization

MULTI-LEVEL CAR PARK (SECOND BLOCK)

How the airport is changing

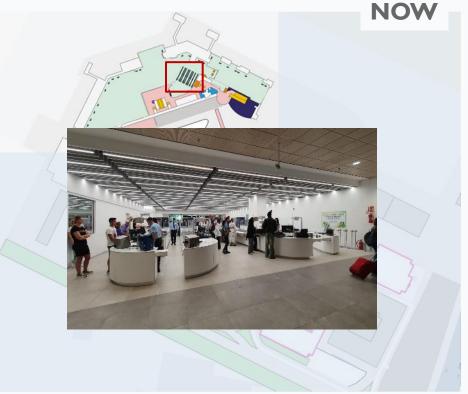
A INVESTMENTS COMPLETED

SECURITY AND PASSPORTS CONTROLS
Technology and ambience upgrade



8 new «standard 3» machines as latest generation lines Increased level of quality and service offered to passengers







How the airport is changing

A INVESTMENTS COMPLETED

MULTI-LEVEL CAR PARK

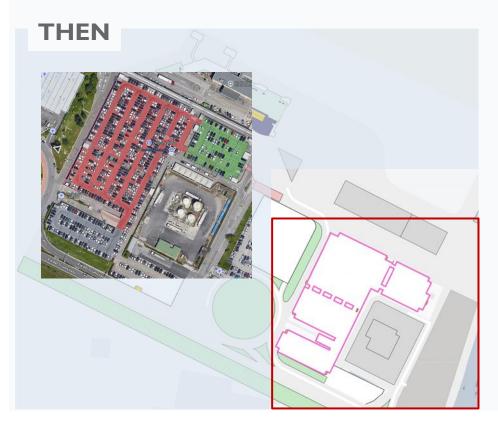
Brand new multi-storey car park realization

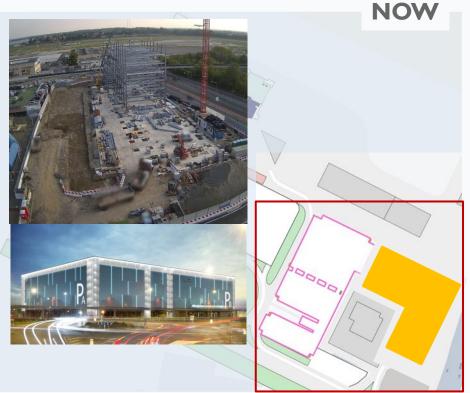


INVESTMENTS IN PROGRESS FOCUS ON: MULTI-LEVEL CAR PARK

+2,200 parking spaces

New multi-storey facility comprising two buildings with eight levels



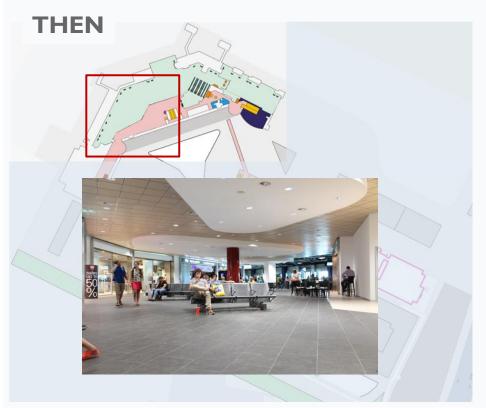




How the airport is changing

#### A INVESTMENTS COMPLETED

3 SCHENGEN AREA RENOVATION
Expansion of Schengen departures area with passengers flow optimization

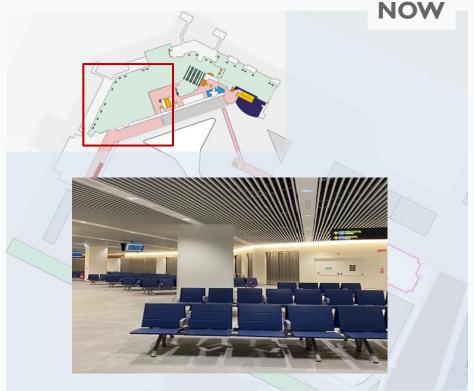


## B INVESTMENTS 2025 ONWARDS FOCUS ON: SCHENGEN AREA

+750 sqm opened in October 2024

New retail spaces to enhance commercial offering

New connecting corridor from check-in to security





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#### TRAFFIC DEVELOPMENT @BLQ

Investments as leverage to allow for traffic development

#### RECENT DEVELOPMENTS

The **investments** that have been carried out over the years aim at:



increasing and enhancing airport's capacity;



to welcome increasing traffic volumes;



while ensuring the quality of the services provided.

In order to pursue this goal, AdB has officially requested and it has been granted with the "co-ordinated airport" status.

#### WHAT NOW

In this scenario, carriers confirmed their interest in the airport by changing their operations in order to maintain connections to the airport for Summer Season 2025.























## FY 2024 FINANCIALS

#### **FY 2024 TRAFFIC INSIGHT**

Overall volumes growth, positively impacting the load factor

		2024	2023	Var.%		
À	PASSENGERS	10,775,972	9,970,284	8.1%		
<u> </u>	ATM*	83,264	78,658	5.9%		
1	MTOW	5,796,741	5,480,246	5.8%		
	CARGO	56,371,050	50,994,486	10.5%		





AVG.TAKE-OFF WEIGHT





PAX/MOV

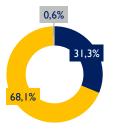
**2023 2024** 

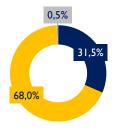




BREAKDOWN BY CARRIERS

- Low Cost
- Legacy
- Other\*\*





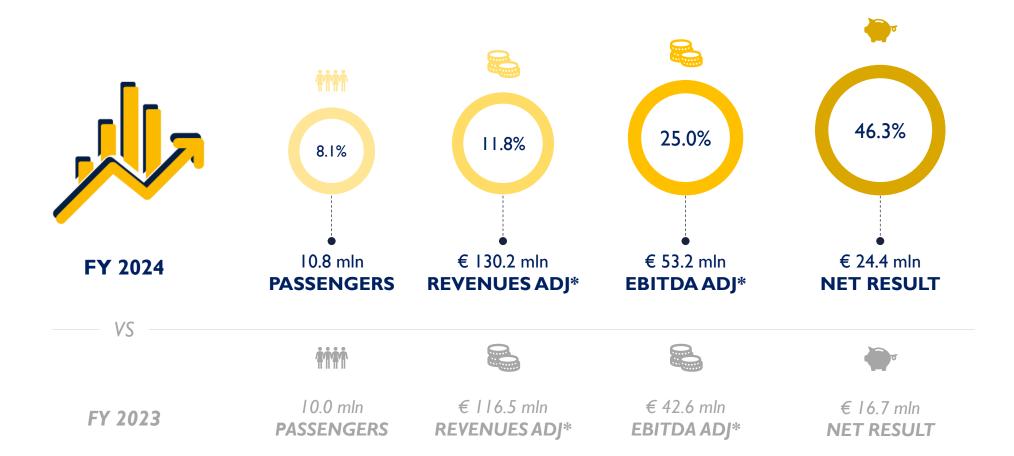


<sup>\*</sup> Air Traffic Movements

<sup>\*\*</sup> Other includes charter, general aviation and interlining

#### FY 2024 REVENUES AND PROFITABILITY DYNAMICS

Strong performance reflecting the positive multiplying effect from traffic growth

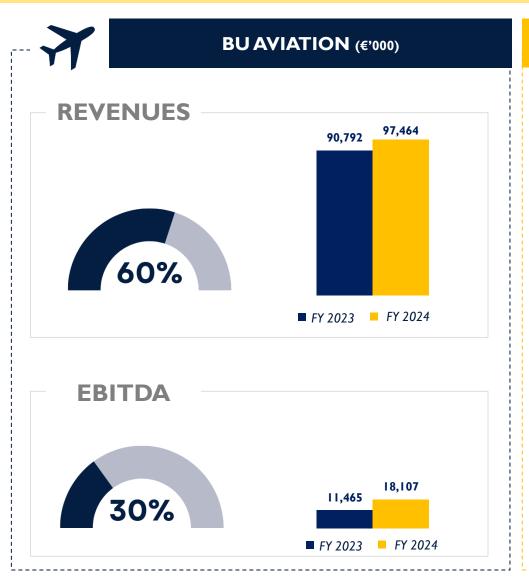






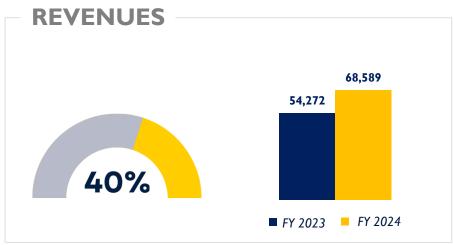
#### FY 2024 AVIATION AND NON AVIATION BUSINESS PERFORMANCE

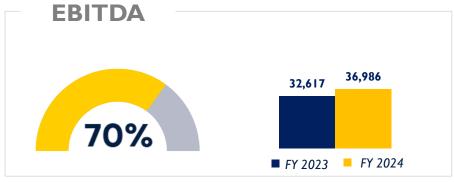
Focus on Business Units









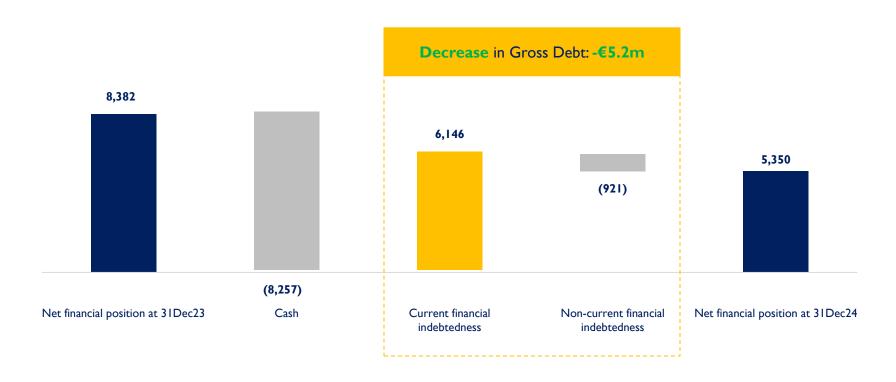




#### **FY 2024 FINANCIAL INDICATORS**

Focus on financial performance

#### FY 2024 Net Financial Position positive of € 5.4 mln



■ at 31Dec23

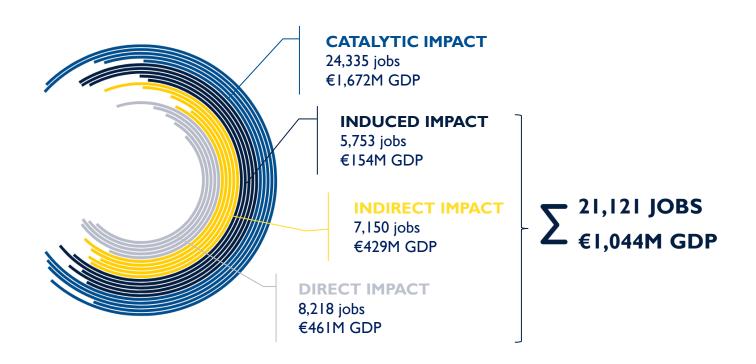
at 31Dec24



#### **FY 2024 IMPACT ON THE COMMUNITY**

Contributing to local development

According to ACI Europe's estimates, **Bologna Airport system generated over 21,000 jobs and contributed over** €1,000 million to the local community in 2024





#### **ADB'S SUSTAINABILITY STRATEGY**

What we have accomplished and what we plan to achieve



#### **PLANET**

**Environmental sustainability** 



#### **PEOPLE** Social sustainability





**NET ZERO CARBON** 

**MOBILITY** 



**Level 4+** – Confirmation of attainment of **Neutrality** Level of **Airport Carbon Accreditation** program signed in 2015



Renewal of UNI PDR 125 **Certification** on Gender **Equality** 



**Supplier Code of Conduct** 



**BHS** and Terminal photovoltaic plant completed



Indoor air quality monitoring

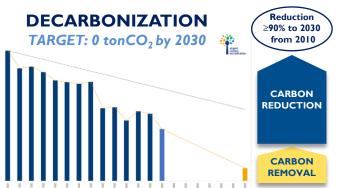


Purchase of electric vehicles (fleet renewal) and charging stations installation



Compliance with ISO 30415:2021- Human Resources Management-**Diversity and Inclusion** 







**European project** Sign Air to achieve data sharing in multimodal travelling



Mentoring & **Reverse** mentoring



**UE** taxonomy Eligible activity mapping and training



**CSRD** Compliance















## 9M 2025 FINANCIALS

#### **TRAFFIC TREND IN 9M 2025**

#### Traffic volumes reached +4.2% in Europe and +4.7% in Italy

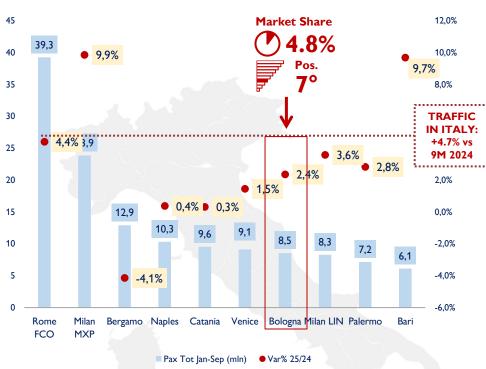
According to ACI Europe, traffic volumes show an increasing trend in 9M 2025 (+4.2% vs 2024) benefitting from the Summer Season schedule. Thus, the recovery benefits from the resilient demand, despite the downward risks related to macroeconomic and geopolitical concerns.

	Sep25 vs		YTD Se	p25 vs	Q3 2025 vs	
European Traffic trend	Sep24	Sep19	YTD Sep24	YTD Sep19	Q3 2024	Q3 2019
Total passengers	3.6%	5.8%	4.2%	5.3%	3.9%	5.8%
EU airports	3.3%	6.7%	4.4%	6.5%	3.6%	7.0%
EU+ airports	2.7%	5.7%	3.9%	5.3%	3.2%	5.9%
Non EU+ airports	8.3%	6.0%	5.8%	5.2%	7.0%	5.4%
International pax	4.3%	8.2%	5.3%	8.3%	4.6%	7.8%
Domestic pax	1.0%	(2.3%)	0.3%	(4.3%)	0.8%	(0.9%)
Freight	4.3%	17.6%	2.7%	13.5%	4.0%	17.3%
Movements	2.5%	0.6%	3.2%	(1.1%)	2.9%	1.4%

The **trend is led by international passengers**, whom grew by 5.3% year-on-year, with **stable volumes in domestic traffic**. The best performing markets in the EU+ area in 9M 2025 were Moldova (+48%), Israel (+24%) and Bosnia & Herzegovina (+23%). Worst performing were Russia (-12%), Estonia (-2%) and Iceland (-1%).

#### Top 10 Airports - Pax Traffic in 9M 2025

Var % 2025 - 2024



**Italian airports** recorded 177 million passengers in 9M 2025, an **increase compared to 2024 (+8.0 million pax, +4.7%)**, showing a fast pace led by international traffic (+7.1% vs 2024), which is growing faster than domestic traffic (stable vs 2024).

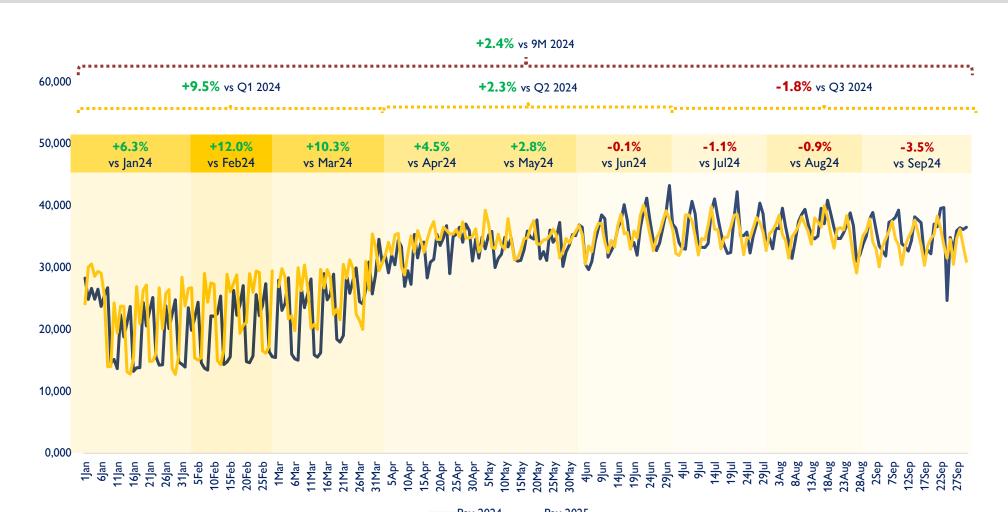
**Strong recovery** in traffic volumes recorded by Milan Malpensa and Rome Fiumicino. In terms of % variation, Bari airport stands out for its performance.



#### **BLQ TRAFFIC PERFORMANCE IN 9M 2025**

Traffic development is aligned to expectations, confirming favorable growth prospects

In 9M 2025 total passengers were 8,539,797, +2.4% vs 9M 2024, with 64,804 movements (+1.3% vs 9M 2024).





#### **9M 2025 KEY HIGHLIGHTS**

FBITDA remained stable in 9M 2025 vs 9M 2024







In 9M 2025 passengers increased by 2.4% and movements increased by 1.3% compared to 9M 2024. Cargo tons decreased in 9M 2025 (-5.6%) mainly due to truck cargo (-13.7%) reflecting the macroeconomic geopolitical and uncertainty and a milder decrease in air cargo (-3.6%).



Low cost and legacy traffic grow evenly in the first nine months of the year (+2.0% and +2.9%) benefitting from a higher load factor. Traffic mix remains stable with low cost share at around 68.0% both in 9M 2024 and 9M 2025.





9M 2025 revenues increased by 10.6% vs 2024, thanks to positive performance of all segments. Adj revenues (\*) rose by 3.1% vs 9M 2024.





Aeronautical revenues increased by 3.4% when compared to 2024 thanks to traffic and airport charges increase.

Non Aeronautical revenues increased by 1.6% vs 2024 due to a good performance of all sectors, except premium services that suffered from temporary closure of the business lounge due to renovations. In particular, good results were registered by food & beverage and duty free performance, and by car rental. Parking revenues increase, benefitting from the P6 parking's first block opening in mid-July.





In 9M 2025 adj operating costs increased by 7.7% vs 2024 mainly due to higher personnel, services and rental costs.





Investments in infrastructure maintenance and development amounted to €35.2M.



#### **9M 2025 TRAFFIC INSIGHT**

Overall volumes growth, positively impacting the load factor

		9M 2025	9M 2024	Var.%		
	PASSENGERS	8,539,797	8,342,712	2.4%		
7	ATM*	64,804	63,977	1.3%		
1	MTOW	4,513,033	4,458,788	1.2%		
	CARGO	39,884,198	42,230,792	(5.6%)		



■ 9M 2024 ■ 9M 2025





■ 9M 2024 ■ 9M 2025





#### **AVG.TAKE-OFF WEIGHT**

■ 9M 2024 ■ 9M 2025

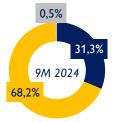
#### **BREAKDOWN BY CARRIERS**

- Low Cost
- Legacy
- Other\*\*













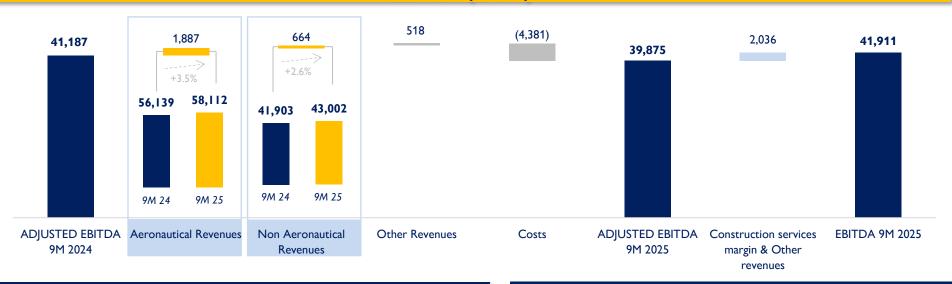
<sup>\*</sup> Air Traffic Movements

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#### **9M 2025 ECONOMIC AND FINANCIAL INSIGHTS**

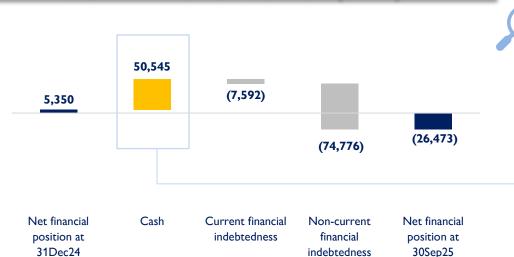
Traffic performance and investments to drive business growth

#### **EBITDA** (€ '000)





Aeroporto di Bologna



#### **CAPEX**

9M 2024

9M 2025



\$

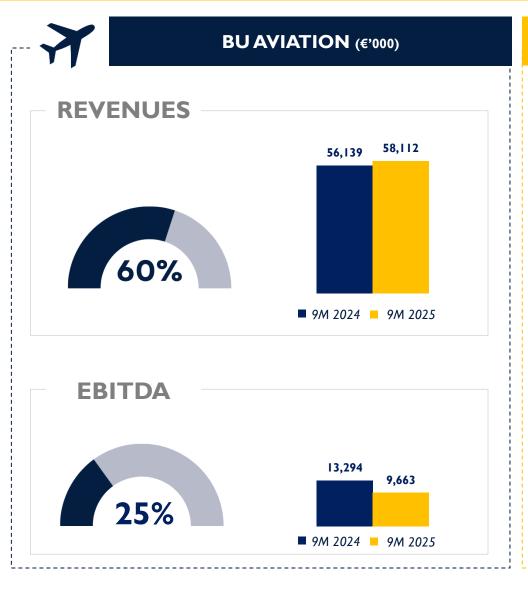
€ 25.0 MLN

€ 35.2 MLN



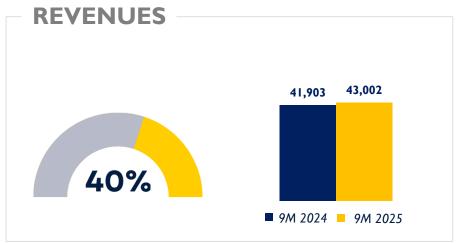
#### 9M 2025 AVIATION AND NON AVIATION BUSINESS PERFORMANCE

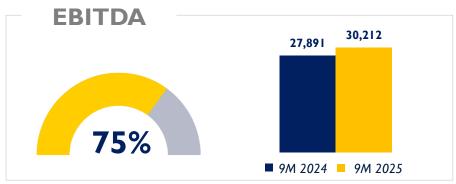
Focus on Business Units





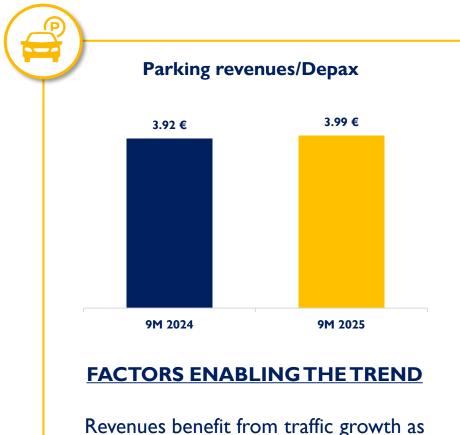




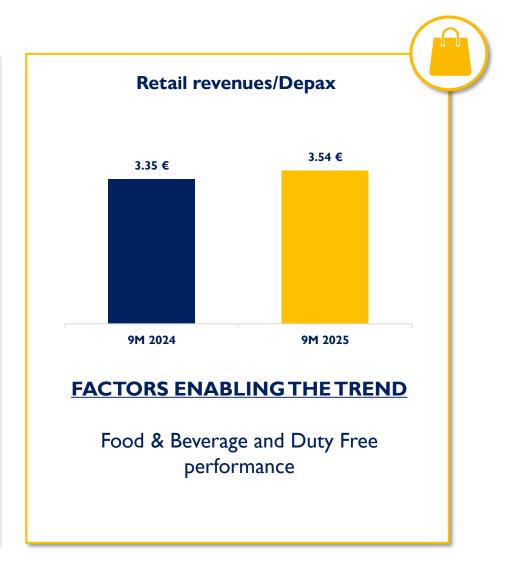


#### **9M 2025 NON AVIATION REVENUES**

Focus on retail and parking revenues



Revenues benefit from traffic growth as well as by increased parking capacity thanks to P6's first block opening in mid-July.

















## 2025 KEY UPDATES

#### TRAFFIC TREND

#### Recent traffic performance @BLQ

In October as well, Bologna Airport reached one million passengers, specifically 1,039,284, marking a 3.5% increase compared to the same month of the previous year.

Over the **period**, the total number of **passengers reached 9,570,658**, showing a **2.5**% **growth** compared to 2024 and surpassing, two months in advance, the total annual passenger count of 2019. From January to October 2025, there were **67,633 aircraft movements**, an **increase of 1.0**% compared to the same period in 2024. **Freight transported** in the first ten months of 2025 amounted to **36,809 tonnes**, a **decrease of 3.5**% compared to 2024.

The **most popular destinations** in October 2025 were: Catania, Tirana, Barcelona, Palermo, Paris Charles de Gaulle, Istanbul, Bucharest Otopeni, Madrid, Cagliari, and Brindisi.

		9M			OCTOBER		YTD 10M			
		2025	2024	Var. % 2025 - 2024	2025	2024	Var. % 2025 - 2024	2025	2024	Var. % 2025 - 2024
DOMESTIC	Passengers	2.103,844	2.070,323	1,6%	254,286	247,070	2,9%	2.358,130	2.317,393	1,8%
DOMESTIC TRAFFIC	Movements	13,213	13,237	-0,2%	1,611	1,621	-0,6%	14,824	14,858	-0,2%
TRAFFIC	<b>Load Factor</b>	85,6%	83,4%		85,3%	81,8%		85,6%	83,2%	
INITERNIATIONIAL	Passengers	6.427,530	6.263,999	2,6%	784,998	756,940	3,7%	7.212,528	7.020,939	2,7%
INTERNATIONAL TRAFFIC	Movements	47,075	46,531	1,2%	5,734	5,596	2,5%	52,809	52,127	1,3%
TRAFFIC	<b>Load Factor</b>	84,4%	83,8%		85,0%	83,4%		84,4%	83,8%	
	Passengers	8.531,374	8.334,322	2,4%	1.039,284	1.004,010	3,5%	9.570,658	9.338,332	2,5%
TOTAL	Movements	60,288	59,768	0,9%	7,345	7,217	1,8%	67,633	66,985	1,0%
	Load Factor	84,7%	83,7%		85,1%	83,0%		84,7%	83,6%	



#### THE WORLD AHEAD

#### Global and industry trends



#### **GLOBAL OUTLOOK**

Uncertainty of the macroeconomic and geopolitical environment (VUCA world)

High financial pressure, with a slowdown in the economy and global productivity

Slowdown in demographic growth

AI & automation

#### SUSTAINABILITY OUTLOOK



Climate change with impact on aviation operations and demand

Decarbonization & Green policies with an impact on capacity

**Growth opportunities** and **operations** through **sustainability initiatives** (i.e. socio-economic benefits)

Access to capital (i.e. green finance), leading to a separation between financial sustainability and volume growth, promoting efficiency in cost and investment management



#### **AVIATION OUTLOOK**

Globalization slowing down, with increased competition and market positioning of new forces in aviation (i.e. Middle East)

Expansion of the EU area as a driver to increase demand

**Resilience & Competitiveness** 

New business opportunities (e.g. EVTOL, M&A) & diversified carrier portfolio

New modus operandi of cooperation (i.e. airports, carriers, business partners, governments, and regulatory bodies)



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