

# Q1 2025 RESULTS

**BOLOGNA, MAY 15TH 2025** 



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#### HIGHLIGHTS

Q1 2025 FINANCIALS 2025 KEY UPDATES



## **GROUP HIGHLIGHTS**



#### EUROPEAN TRAFFIC TREND IN Q1 2025

HIGHLIGHTS

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Q1 2025 FINANCIALS 2025 KEY UPDATES

-	Mar25	5 vs	YTD Mar25 vs			
European Traffic trend	Mar24	Marl9	YTD Mar24	YTD Marl9		
Total passengers	3.0%	1.4%	4.3%	3.2%		
EU airports	3.6%	3.3%	4.6%	4.3%		
EU+ airports	2.9%	1.9%	4.1%	2.8%		
Non EU+ airports	3.4%	(1.0%)	5.7%	5.2%		
International pax	3.8%	6.3%	5.7%	8.9%		
Domestic pax	0.2%	(13.4%)	0.0%	(12.8%)		
Freight	(3.2%)	<b>I.6%</b>	(1.7%)	4.4%		
Movements	4.5%	(3.6%)	3.7%	(5.3%)		

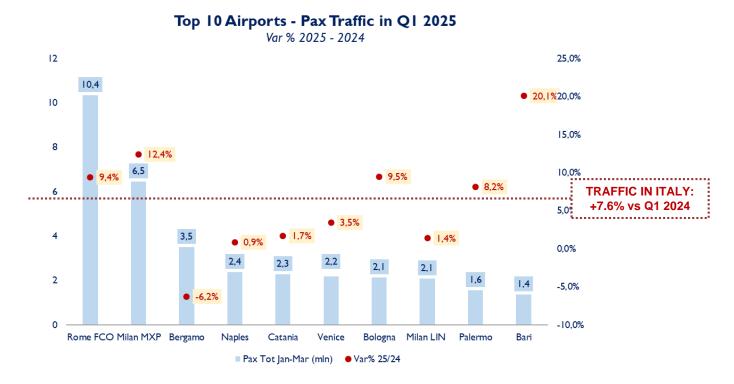
According to ACI Europe, traffic volumes show an increasing trend in Q1 2025 (+4.3% vs 2024) despite winter flight schedules and postponed Easter compared to the previous year. Thus, the recovery benefits from the resilient demand, despite the downward risks related to macroeconomic and geopolitical concerns.

The trend is led by international passengers, whom grew by 5.7% year-on-year, with stable volumes in domestic traffic. The growth is mostly driven by Asian/Pacific countries on the back of strong travel demand. The best performing markets in the EU+ area in Q1 2025 were Israel (+60%), Moldova (+56%) and Bosnia & Herzegovina (+42%). Worst performing were Russia (-10%), Slovenia (-4%) and Montenegro (-3%).



HIGHLIGHTS

FINANCIALS 2025 KEY UPDATES



**Italian airports** recorded 43 million passengers in Q1 2025, an **increase compared to 2024 (+3.1 million pax, +7.6%)**, showing a fast pace led by international traffic (+8.6% vs 2024), which is growing faster than domestic traffic (+5.7% vs 2024).

**Strong recovery** in traffic volumes recorded by Rome Fiumicino, Milan Malpensa. In terms of % variation, Bari airport stands out for its performance.

In Q1 2025 Bologna is the seventh Italian airport with a market share of 4.9%.



### BLQ TRAFFIC PERFORMANCE IN Q1 2025

In Q1 2025 total passengers were 2,135,210, +9.5% vs Q1 2024, with 16,777 × × X movements (+6.3% vs Q1 2024). **HIGHLIGHTS** +9.5% vs Q1 2024 Q1 2025 **FINANCIALS** 60,000 2025 **KEY UPDATES** +12.0% vs Feb24 +6.3% vs Jan24 +10.3% vs Mar24 50,000 40,000 30,000 MANMINI 20,000 10,000 0,000 1Jan
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Q1 2025 FINANCIALS 2025 KEY UPDATES





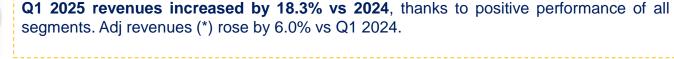
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HIGHLIGHTS

Q1 2025 FINANCIALS 2025 KEY UPDATES







EBITDA INCREASED BY ABOUT 4% IN Q1 2025 VS Q1 2024

Aeronautical revenues increased by 6.6% when compared to 2024 thanks to traffic and airport charges growth despite higher incentive per passenger.

In Q1 2025 passengers increased by 9.5% vs Q1 2024 and movements increased by 6.3% compared to Q1 2024. Cargo tons decreased in Q1 2025 (-4,3%) mainly due to road cargo (-21.9%) reflecting the macroeconomic and geopolitical uncertainty, while air

Low cost traffic shows a significant increase compared to 2024 (+12.4%) and legacy traffic

shows a milder growth (+4.5%) due to slightly lower load factor despite higher movements. The different trends resulted in the low cost share increasing from 63.5% in Q1 2024 to

**Non Aeronautical revenues increased by 6.3% vs 2024** due to a good performance of all sectors. In particular, good results were registered by food & beverage and duty free performance, by premium services and by car rental. Parking revenues increased despite the reduced capacity related to infrastructure works.





In Q1 2025 adj operating costs increased by 7.9% vs 2024 mainly due to higher personnel, services and rental costs.

**Investments** in infrastructure maintenance and development amounted to €9.4M.

Q1 2025 KEY HIGHLIGHTS:

65.1% in Q1 2025.

cargo remained stable (-0,1%).



HIGHLIGHTS

Q1 2025 FINANCIALS

**KEY UPDATES** 

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2025

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#### Q1 2025 TRAFFIC INSIGHT

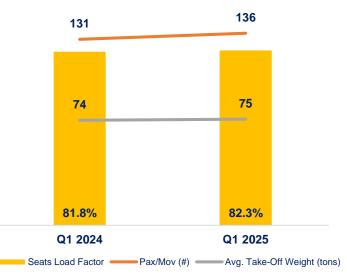


	Q1 2025	Q1 2024	Var. % 25 - 24
Passengers	2,135,210	1,949,775	9.5%
ATM*	16,777	15,789	6.3%
MTOW	1,192,749	1,111,944	7.3%
Cargo	12,876,487	13,457,459	(4.3%)

#### PASSENGER BREAKDOWN BY CARRIER







\* Air Traffic Movements

\*\* Other includes charter, general aviation and interlining

AEROPORTO G. MARCONI DI BOLOGNA S.p.A.



#### Q1 2025 TOTAL REVENUES

\* \* \*

HIGHLIGHTS

Q1 2025 FINANCIALS 2025 KEY UPDATES

EURO THOUSANDS	Q1 2025	Q1 2024	Var. % 25 - 24
Aeronautical Revenues	15,664	14,690	6.6%
Non Aeronautical Revenues	12,364	11,632	6.3%
Revenues for Construction Services*	7,986	3,992	100.1%
Other Revenues	194	303	(36.0%)
Revenues	36,208	30,617	18.3%
Revenues adj	28,222	26,625	6.0%

AERONAUTICAL REVENUES: increase compared to Q1 2024 thanks to traffic and airport charges growth despite higher incentive per passenger.



+6.3% vs 2024 due to a good performance of all sectors. In particular, good results were registered by food & beverage and duty free, by premium services and by car rental, thanks to higher royalties and higher traffic volumes. Parking revenues increased despite the reduced capacity related to infrastructure works.

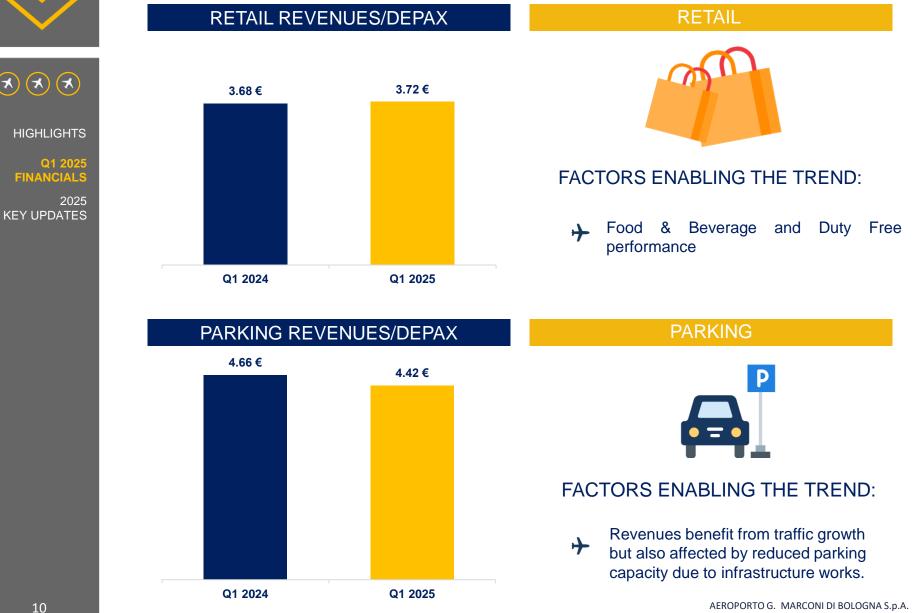
**OTHER REVENUES**: decreased by 36% due to extraordinary items.





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#### NON-AVIATION REVENUES



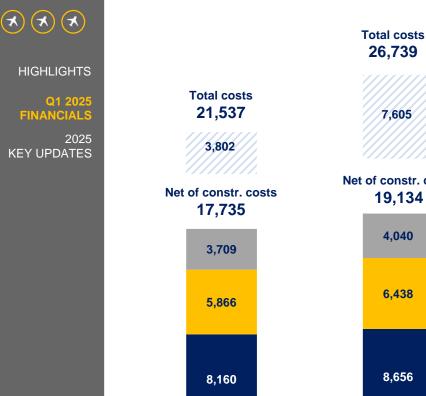


#### **OPERATING COSTS: INCREASE RELATED TO HIGHER** VOLUMES AND INVESTMENTS REALIZATION

#### OPERATING COSTS BREAKDOWN ('000 €)



+24.2% vs Q1 2024



Q1 2024

Net of constr. costs 19.134

Q1 2025

NET OF CONSTRUCTION COSTS: +7.9% vs Q1 2024

**OPERATING COSTS:** 

Personnel costs increase by 6.1% vs 2024, mainly due to higher FTEs (+24).

Services costs increase by 9.8% vs 2024:

- A. Higher costs related to park shuttles, insurance, maintenance, utilities, consulting services;
- B. Lower costs related to other minor items (i.e. de-icing service contribution, advertising and promotion).

Rental fees increased by 8.5% vs 2024 due to traffic volumes with impact on concession and security fees, as well as IT fees.

Other costs (consumables and other operating expenses) increased by 9.5% vs 2024 due to:

- A. Higher aircraft fuel related to general aviation and packing material;
- B. Partially compensated by lower de-icing liquid purchases.

Construction costs increased (+100% vs 2024) due to higher investments related to both aviation and non aviation business.

Personnel Services Costs (1) Other (3) Constructions costs (2)

Services: includes outsourced services, maintenance, utilities costs and G&A IFRIC 12

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3 Other: includes consumables and goods, rental fees and other operating expenses



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HIGHLIGHTS

**KEY UPDATES** 

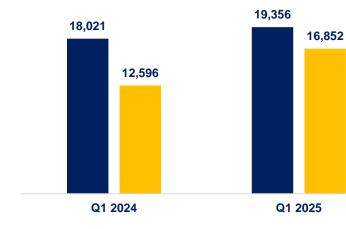
Q1 2025 **FINANCIALS** 

2025

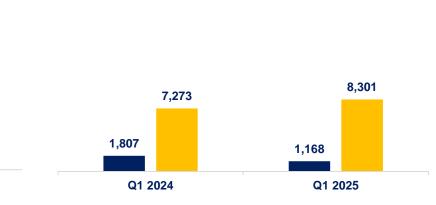
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#### **AVIATION AND NON-AVIATION BUSINESS**

#### **AVIATION & NON-AVIATION REVENUES AVIATION & NON-AVIATION EBITDA** Q1 2025/2024 Q1 2025/2024 ('000€)



AVIATION



#### NON AVIATION

BUSINESS UNIT AVIATION
(1000 €) Q1 2025 Q1 2024 Var. % 25 - 24
Passengers 11,346 9,971 13.8%
Airlines 7,946 7,293 9.0%
Airport operators 1,174 1,025 14.5%
Traffic incentives (4,734) (3,820) 23.9%
Constructions revenues* 3,321 2,977 11.6%
Other aviation revenues 432 575 (24.9%)
Fees reduction for doubtful (129) 0 n.m.
Total Revenues AVIATION 19,356 18,021 7.4%
EBITDA AVIATION 1,167 1,807 (35.4%)

Var. % 25 -Q1 2024 Q1 2025 24 4,243 3,833 10.7% 4,629 3.9% 4,455 746 744 0.3% 1,914 1,748 9.5% 359.5% 4,664 1.015 656 813 (19.3%) 0 (12) n.m. 16.852 12.596 33.8%

8,301

\* IFRIC 12

\*\* IFRS 15

7.273

14.1%



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#### EBITDA – Q1 2025 vs Q1 2024



EBITDA ADJ Q1 2025 +0.2 M € VS Q1 2024 (+2.2%)

Services: includes outsourced services, maintenance, utilities costs and G&A. 1

Other: includes consumables and goods, rental fees and other operating expenses. 2

3 IFRIC 12



#### Q1 2025 MAIN INVESTMENTS IN INFRASTRUCTURE, MAINTENANCE AND DEVELOPMENT





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HIGHLIGHTS

Q1 2025 FINANCIALS

**KEY UPDATES** 

2025

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#### CONSOLIDATED PROFIT & LOSS

Euro in thousands		Q1 2025	Q1 2024	Var%
Revenues		36,208	30,617	18.3%
Operating Costs		(26,739)	(21,537)	24.2%
EBITDA	1	9,469	9,080	4.3%
EBITDA Adjusted*		9,088	8,890	2.2%
Concession Rights Amortization		(2,463)	(2,180)	13.0%
Amortization & Depreciation		(810)	(722)	12.2%
Amortization and Depreciation	2	(3,273)	(2,902)	12.8%
Provision for Doubtful Accounts		(133)	(48)	177.1%
Airport Infrastructure Provision		(662)	(567)	16.8%
Other Accruals		(290)	(297)	(2.4%)
Provisions	2	(1,085)	(912)	19.0%
Total Costs		(31,097)	(25,351)	22.7%
EBIT		5,111	5,266	(2.9%)
Financial Income		168	248	(32.3%)
Financial Expenses	3	(790)	(428)	84.6%
EBT		4,489	5,086	(11.7%)
Taxes	4	(1,372)	(1,555)	(11.8%)
Net Profit (loss)		3,117	3,531	(11.7%)
Minority Interest		0	0	n.m.
Group Net Profit	5	3,117	3,531	(11.7%)

EBITDA

▲ (+0.4 M € vs Q1 2024) due to revenues growth and higher increase in costs. EBITDA Adj. increased by +0.2 M €

### AMORTIZATION, DEPRECIATION AND PROVISIONS

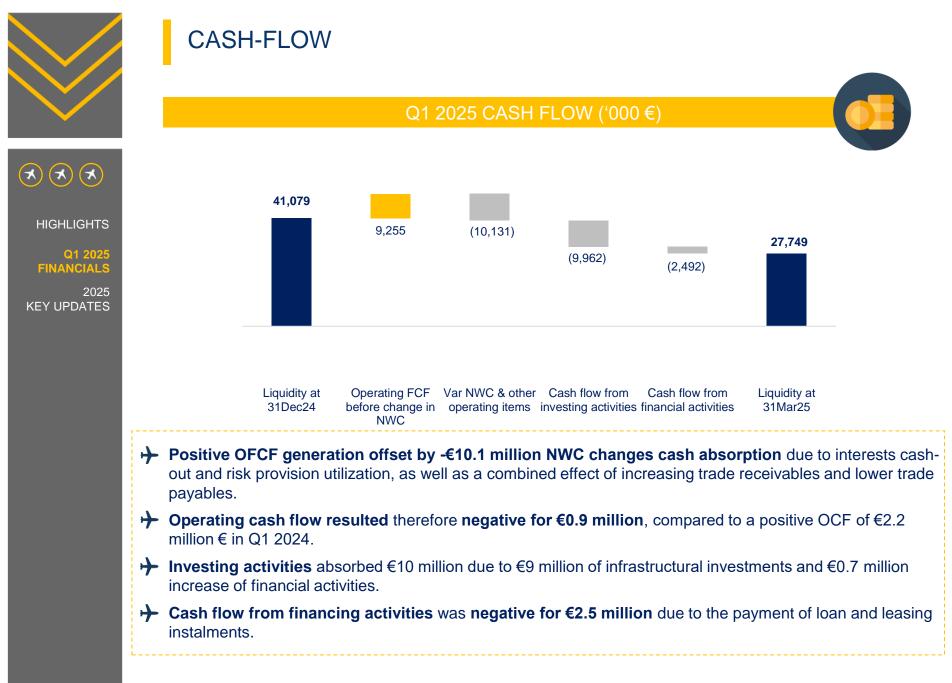
▲ (+0.5 M € vs Q1 2024) due to ▲ (+0.4 M€) amortization and depreciation and ▲ (+0.2 M €) provisions

### **3** FINANCIAL INCOME AND EXPENSES

financial structure deterioration (-0.4 M  $\in$  vs Q1 2024) due to  $\forall$  (-0.1 M $\in$ ) income and  $\blacktriangle$  (+0.4 M  $\in$ ) expenses.

TAXES ▼ compared to Q1 2024

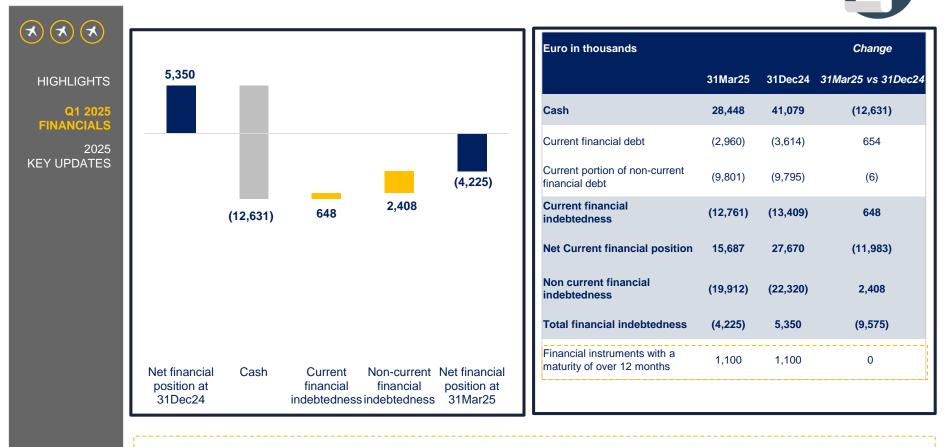






#### TOTAL FINANCIAL POSITION

#### Q1 2025 TOTAL FINANCIAL POSITION ('000 €)

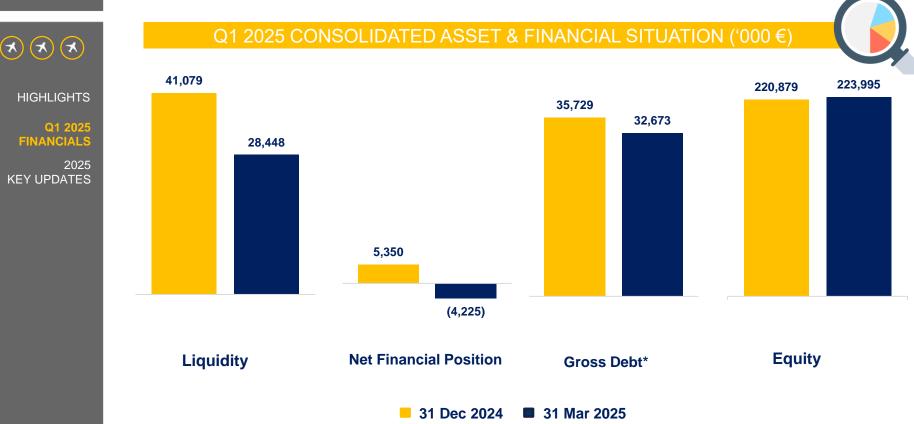


Q1 2025 Net Financial Position negative of € 4.2 mln

Not including financial instruments with a maturity of over 12 months as per IFRS 7



#### LIQUIDITY PROFILE AND CAPITAL STRUCTURE







Q1 2025 FINANCIALS

2025 KEY UPDATES



## 2025 KEY UPDATES



#### TRAFFIC TREND



HIGHLIGHTS

Q1 2025 FINANCIALS 2025 KEY UPDATES Passengers in April exceeded one million (1,024,626), up 4.5% on the same month of 2024.

In detail, **passengers on international flights increased** (780,766, +6.0% on April 2024) while **passengers on domestic flights remained basically unchanged** (243,860, -0.1% on the same month in 2024). **Movements** also **increased**, at 7,294, compared to 2024 (+2.8%), while freight, equal to 3,689 tons, increased by 1.5%.

The **"most flown" destinations in April 2025** were, in order: Catania, Tirana, Barcelona, Palermo, Paris De Gaulle, Istanbul, Cagliari, Brindisi, Madrid and Bari.

In the first four months of the year, total passengers were 3,157,763, up 7.8% on the same period in 2024, while movements were 23,016, up 5.0% on the first four months of 2024. Freight in the first four months were 14,543 tons, slightly up (+0.3%) on the same period of 2024, while the road cargo performance is registering a slowdown (-24%).

		Q1			APRIL			YTD 4M		
		2025	<sub>2024</sub> V	ar. % 2025 - 2024	2025	2024 V	/ar. % 2025 - 2024	2025	2024	Var. % 2025 - 2024
DOMESTIC Passengers TRAFFIC Movements Load Factor	Passengers	499,523	461,304	8.3%	243,860	243,992	-0.1%	743,383	705,296	5.4%
	Movements	3,204	2,982	7.4%	1,561	1,577	-1.0%	4,765	4,559	4.5%
	Load Factor	83.5%	81.9%		83.7%	81.6%		83.6%	81.8%	
INTERNATIONAL TRAFFIC Movements Load Factor	Passengers	1,633,614	1,486,716	9.9%	780,766	736,842	6.0%	2,414,380	2,223,558	8.6%
	Movements	12,518	11,837	5.8%	5,733	5,517	3.9%	18,251	17,354	5.2%
	Load Factor	82.0%	81.7%		83.6%	82.7%		82.5%	82.1%	
Passengers TOTAL Movements Load Factor	Passengers	2,133,137	1,948,020	9.5%	1,024,626	980,834	4.5%	3,157,763	2,928,854	7.8%
	Movements	15,722	14,819	6.1%	7,294	7,094	2.8%	23,016	21,913	5.0%
	Load Factor	82.3%	81.8%		83.6%	82.4%		82.7%	82.0%	



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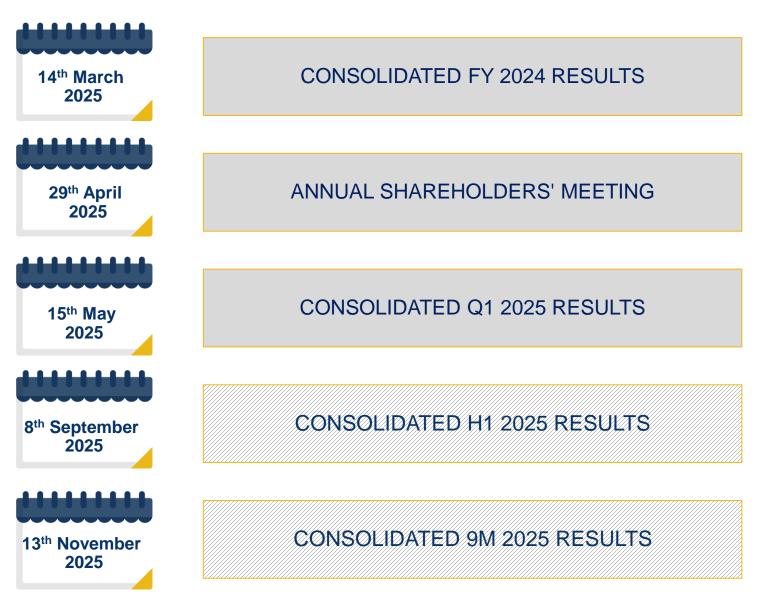
HIGHLIGHTS

**KEY UPDATES** 

Q1 2025 FINANCIALS

2025

#### 2025 FINANCIAL CALENDAR





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